

FASTEST-GROWING YOUNG COMPANIES

RANKED BY PERCENT GROWTH BETWEEN 2017 AND 2018

Each month *The Ranks* spotlights companies, people or trends that are important to the direct selling channel. This month, *The Ranks* lists the fastest growing companies founded since 2011, ranked by percent growth between the years 2017 and 2018. In the second list on page 11, we list newly launched companies to watch over the coming year. *The Ranks* will vary monthly in types of information and in number of items included.

RANK	COMPANY NAME & LOCATION	YEAR FOUNDED	2017 REVENUE	2018 REVENUE	GROWTH RATE	PRODUCT CATEGORY	WEBSITE
1	Elepreneurs Plano, TX	2017	\$1M	\$49M	4800%	Health and Wellness: Variety	elepreneur.com
2	Hempworx/My Daily Choice, Las Vegas, NV	2016	\$10M	\$100M	900%	Health and Wellness: CBD	mydailychoice.com
3	Red Aspen, Boise, ID	2017	\$400,000	\$3.6M	800%	Beauty: Lashes & Cosmetics	redaspenlove.com
4	B-Epic, N. Miami Beach, FL	2016	\$6M	\$35M	483%	Health and Wellness: Supplements	bepic.com
5	MJNA Group (Kannaway), San Diego, CA	2014	\$16M	\$60M	275%	Health and Wellness: CBD	kannaway.com
6	TruVision Health, Draper, UT	2015	\$60M	\$106M	77%	Health and Wellness: Weight Loss	truvisionhealth.com
7	Pruvit Melissa, TX	2015	\$214M	\$325M	52%	Health and Wellness: Keto	pruvitnow.com
8	Beautycounter Santa Monica, CA	2013	\$218M	\$325M	49%	Beauty: Skincare and Cosmetics	beautycounter.com
9	Monat Global Miami, FL	2014	\$314M	\$435M	39%	Personal Care: Hair	monatglobal.com
10	ARIIX Bountiful, UT	2011	\$178M	\$228M	28%	Health and Wellness: Supplements	ariix.com

NEWLY LAUNCHED COMPANIES TO WATCH

COMPANY NAME & LOCATION	LAUNCH DATE	KEY EXECUTIVE	PRODUCT CATEGORY	FLAGSHIP PRODUCT	WEBSITE
Bellame	July 2018	Melissa Thompson	Skincare	Skincare Regimen	bellame.com
Univia	January 2019	Kevin Hafen	Skincare	Beauty Box	univia.com
Green Compass	February 2019	Sterling Cook	Health and Wellness	CBD	greencompassglobal.com
iBumerang	March 2019	Holton Buggs	Travel	Discounts	buumerang.com
JIFU	March 2019	Jeff Boyle	Travel	Membership	jifu.com
BIOHM Health	May 2019	Afif Ghannoum	Health and Wellness	Probiotics	biohmhealth.com