LOGISTICS AND FULFILLMENT COMPANIES

RANKED BY NUMBER OF PEOPLE SERVING DIRECT SELLING CLIENTS

Each month *The Ranks* spotlights companies, people or trends that are important to the direct selling channel. This month, *The Ranks* lists companies that provide logistics, distribution and fulfillment services. If information was not disclosed, WND is used in the column. The Ranks will vary monthly in types of information and in number of items included.

RANK	COMPANY NAME & LOCATION	NUMBER OF PEOPLE SERVING DS CLIENTS	KEY CONTACT	DISTINGUISHING FACTOR	3 REPRESENTATIVE CLIENTS	WEBSITE	CONTACT INFO
1	a2b Fulfillment Greensboro, GA and Ogden, UT	150	Debbie Skerly	Same-day shipping, customer care, kitting and assembly, returns management	Health and beauty, nutraceuticals, and fitness / WND	a2bf.com	866-843-3827 sales@a2bf.com
2	Amware Fulfillment Lawrenceville, GA	120	Scott Guilmette	Amware Fulfillment has a strategic focus on direct selling – providing high-volume order fulfillment for direct sellers and multi-level marketers.	Bound by NDA's	amware.com	916-337-3128 sales@ amwarelogistics.com
3	Global Access Salt Lake City, UT	75	Michael McClellan	Provides duty and tax, international payments and automated customs clearance	doTerra Jeunesse Modere	globalaccess.com	801-420-9200 mmcclellan@ globalaccess.com
4	FIDELITONE Wauconda, IL	40	Joe Giglio	Direct to consumer and b2b order fulfillment reaching 98% of U.S. in 1-2 days	Leading health and wellness companies / Bound by NDA's	fidelitone.com	847-487-4865 jgiglio@fidelitone.com
5	Integrated Distribution Services Inc. (IDS) Plainfield, IN	Did not provide	Mike Jones	Provides order fulfillment, warehousing and distributuion, and transportation	Did not provide	idsfulfillment.com	866-232-6533 mjones@idsfulfillment com
6	Landmark Global Santa Barbara, CA	Did not provide	Andrew Evans	Global e-commerce, mail, fulfillment, shipping, delivery logistics and trade. Cross-border trade services.	Did not provide	landmarkglobal. com	805-965-3058 aevans@ landmarkglobal.com

RANK	COMPANY NAME & LOCATION	NUMBER OF PEOPLE SERVING DS CLIENTS	KEY CONTACT	DISTINGUISHING FACTOR	3 REPRESENTATIVE CLIENTS	WEBSITE	CONTACT INFO
<u>7</u>	Saddle Creek Logistics Services Lakeland, FL	Did not provide	Did not provide	Provides integrated services, packaging, end-to-end parcel services, order management technology, pre-kitting, shipping to international sellers	Did not provide	sclogistics.com	888-878-1177 sales@SCLogistics. com
8	Verst Logistics, Inc. Walton, KY	Did not provide	Lindsey Barnhart Gampfer	Fulfillment, packaging, transportation an	Did not provide	verstlogistic.com	859-485-1212 lindsey.gampfer@ verstgroup.com
9	Visible Supply Chain Mgmt West Jordan, UT	Did not provide	Gary McCalla	Parcel, fullfillment, logistics and packagin	Did not provide	visiblescm.com	801-948-7100 gary.mccalla@ visiblescm.com



DECEMBER 2018 9 **8 DECEMBER 2018**

*D2C Direct to Consumer WND = would not disclose