

THE

RANKS

LAW FIRMS

RANKED BY NUMBER OF DIRECT SELLING CLIENTS

Each month, *The Ranks* spotlights companies, people or trends that are important to the direct selling channel. This month, ***The Ranks* lists law firms, ranked by the number of active direct selling clients.** Companies that did not provide this information are listed in alphabetical order. *The Ranks* will vary monthly in type of information and in number of items included. *The Ranks* client data is not audited and relies on the good faith responses of the participants.

Rank	Company Name & Location	Number of DS Clients	Contact Info	3 Representative Clients	Law Focus
1	Reese Richards South Jordan, UT mlmlaw.com	75	Steve Richards 801-981-8281 srichards@rprlaw.net	Did not provide	Start-Up Consulting, Distributor Compliance, Regulatory Compliance, Trademark, Food, Drug & Cosmetic, Corporate
2	Gowling WLG Ottawa, Canada gowlingwlg.com	59	Lewis Retik 613-783-8849 lewis.retik@gowlingwlg.com	Did not provide	Direct Sales, Product Regulatory, Advertising/Marketing, IP, Corporate, Tax
3	Scheef & Stone, LLP Dallas, TX solidcounsel.com	36	Brent Kugler 214-706-4211 brent.kugler@solidcounsel.com	Did not provide	MLM Litigation, Regulatory Advice, Comp Plan Guidance, Field Compliance, Corporate Matters
4	Winston & Strawn Dallas, TX winston.com	35	John Sanders & Katrina Eash 214-453-6462 Jsanders@winston.com keash@winston.com	USANA Arbonne, Beachbody (BODi)	Litigation, Compliance, Regulatory Defense
5	Buchalter Los Angeles, CA buchalter.com/ industry-specialty/mlm	28	Larry Steinberg 213-891-0700 LSteinberg@buchalter.com	Enagic Market America Isagenix	Litigation, Field Compliance, Regulatory Compliance
6	Foley & Lardner LLP Washington, D.C. foley.com	23	Jane Fergason jfergason@foley.com	Did not provide	Corporate, Supply Chain, Direct Selling, Franchising
*	Kelley Drye & Warren LLP Washington, D.C. kelleydrye.com/ advertising-and-privacy-law-resource-center	Did not provide	John Villafranco 202-342-8423 jvillafranco@kelleydrye.com	Did not provide	Litigation, Advertising Law, Consumer Protection
*	Millar Kreklewetz LLP Toronto, Canada taxandtradelaw.com	Did not provide	Rob Kreklewetz 416-540-6204 rgk@taxandtradelaw.com	Did not provide	International, Tax Law, Management Consulting
*	Thompson Burton PLLC Nashville, TN thompsonburton.com	Did not provide	Kevin Thompson 615-465-6001 kevin@thompsonburton.com	Did not provide	Corporate Law, Start-up Consulting, Litigation